Fiscal Estimate - 2009 Session

☑ Original [Updated	Corrected		Supplemental			
LRB Number 09-256	4/4	Introduction N	umber SI	B-530			
Description Regulating consumer small loans, limiting the areas in which a payday lender may operate, granting rule-making authority, and providing a penalty							
Fiscal Effect							
State: No State Fiscal Effect Indeterminate Increase Existing Appropriations Decrease Existing Appropriations Create New Appropri	☑ Increase E Revenues ☐ Decrease Revenues iations	Existing to		- May be possible agency's budget ⊠No			
Local: No Local Government Costs Indeterminate 1. Increase Costs Permissive Mandatory 2. Decrease Costs Permissive Mandatory Permissive Mandatory Permissive Mandatory Permissive Mandatory Permissive Mandatory Permissive Mandatory Districts 5. Types of Local Government Units Affected Towns Village Cities Counties Others Districts							
Fund Sources Affected Affected Ch. 20 Appropriations							
☐ GPR ☐ FED ☑ PRO ☐ PRS ☐ SEG ☐ SEGS 20.144(1)(g)							
Agency/Prepared By	Auth	orized Signature		Date			
DFI/ Bill Morrissey (608) 267-1	forrissey (608) 267-1	707	2/18/2010				

Fiscal Estimate Narratives DFI 2/18/2010

LRB Number	09-2564/4	Introduction Number	SB-530	Estimate Type	Original		
Description Regulating consumer small loans, limiting the areas in which a payday lender may operate, granting rule-making authority, and providing a penalty							

Assumptions Used in Arriving at Fiscal Estimate

This bill creates a new license type for payday lenders, defined as a business that makes "consumer small loans" to Wisconsin residents. Currently, businesses who engage in these services are licensed as "Licensed Lenders". The bill limits the total amount that a borrower may have outstanding to all licensees at \$900.

The legislation requires a state wide database, which the Department will contract with a third-party provider for, to enable lenders to access data and verify that a customer is eligible to enter into a consumer small loan, given the parameters of the bill. When entering into a new loan, the licensee is required to submit specified information into the database.

By rule, the Department may establish a database transaction fee to be charged to licensees. The fee would be collected by the database administrator and transferred to the Department. Based upon the terms of the contract, the Department would then pay the database administrator a fee to cover the cost of running the system. Assuming the number of transaction fees correlates to the number of loans made; there will be approximately 1,750,000 individual transaction fees.

Fees paid by licensees in Michigan (for a similar service) are \$0.45 per transaction. Additionally, by statute, in Wisconsin 12% of all monies received by the Division are deposited to the general fund. Therefore, the fee charged would need to accommodate the 12% revenue requirement and the contractor fee. Total estimated receipts would be \$894,500 with \$107,400 going to the General Fund. Assuming the fees paid by the licensees and the fees due to the General Fund and the database administrator are matching, the net effect is \$0. In order to pay the contractor, the Department would require an appropriated amount to pay their fee.

The license fees for the new license type of Payday Lender are the same as they are currently paying for being a Licensed Lender. While there may be a reduction in the number of licensees when this legislation is effective, it is not expected to be significant.

The Department is required to promulgate rules and will have work associated with procuring and implementing the database contract, responding to inquiries from the industry, creating new forms, and following up on issues and complaints. It is anticipated these costs may be covered by current staff.

Long-Range Fiscal Implications

The Department will have continuing revenues and the cost of payments to the contractor on a long term basis. Whether there would be increases in the long term cost of contractor services is not known at this point in time.

Fiscal Estimate - 2009 Session

Original Dpdated	d Correc	cted	Supplemental			
LRB Number 09-2564/4	Introduction	on Number S	B-530			
Description Regulating consumer small loans, limiting the making authority, and providing a penalty	ne areas in which a payda	ay lender may opera	ate, granting rule-			
Fiscal Effect						
Appropriations Decrease Existing	Increase Existing Revenues Decrease Existing Revenues	☐ Increase Costs to absorb within ☐ Yes ☐ Decrease Costs	n agency's budget No			
Permissive Mandatory	Increase Revenue Permissive Mandatory Decrease Revenue Permissive Mandatory	☐ Counties	its Affected Village Cities Others WTCS Districts			
Fund Sources Affected Affected Ch. 20 Appropriations						
☐ GPR ☐ FED ☑ PRO ☐ PRS ☐ SEG ☐ SEGS 20.144(1)(g)						
Agency/Prepared By	Authorized Signatu	ure	Date			
DFI/ Bill Morrissey (608) 267-1707	Bill Morrissey (608)	forrissey (608) 267-1707 2/18/2				

Fiscal Estimate Narratives DFI 2/18/2010

LRB Number	09-2564/4	Introduction Number	SB-530	Estimate Type	Updated	
Description						
Regulating consumer small loans, limiting the areas in which a payday lender may operate, granting rule-						
making authority, and providing a penalty						

Assumptions Used in Arriving at Fiscal Estimate

This bill creates a new license type for payday lenders, defined as a business that makes "consumer small loans" to Wisconsin residents. Currently, businesses who engage in these services are licensed as "Licensed Lenders". The bill limits the total amount that a borrower may have outstanding to all licensees at \$900.

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Fees paid by licensees in Michigan (for a similar service) are \$0.45 per transaction. Additionally, by statute, in Wisconsin 12% of all monies received by the Division are deposited to the general fund. Therefore, the fee charged would need to accommodate the 12% revenue requirement and the contractor fee. Total estimated receipts would be \$894,500 with \$107,400 going to the General Fund. Assuming the fees paid by the licensees and the fees due to the General Fund and the database administrator are matching, the net effect is \$0. In order to pay the contractor, the Department would require an appropriated amount to pay their fee.

The license fees for the new license type of Payday Lender are the same as they are currently paying for being a Licensed Lender. While there may be a reduction in the number of licensees when this legislation is effective, it is not expected to be significant.

The Department is required to promulgate rules and will have work associated with procuring and implementing the database contract, responding to inquiries from the industry, creating new forms, and following up on issues and complaints. It is anticipated these costs may be covered by current staff.

Long-Range Fiscal Implications

The Department will have continuing revenues and the cost of payments to the contractor on a long term basis. Whether there would be increases in the long term cost of contractor services is not known at this point in time.

Fiscal Estimate Worksheet - 2009 Session

Detailed Estimate of Annual Fiscal Effect

	Original		Updated		Corrected		Supplemental		
LRB Number 09-2564/4 Introduction				duction Nu	mber	SB-530			
	ating consum		s, limiting the ling a penalty		ich a payday le	nder may	operate, granting		
	-time Costs dized fiscal e		Impacts for S	State and/or	Local Govern	nment (do	not include in		
li. Anr	nualized Cos	ts:			Annualized F	iscal Imp	act on funds from:		
					Increased Cos	ts	Decreased Costs		
A. Sta	te Costs by	Category							
Stat	e Operations	- Salaries an	d Fringes		,	\$	\$		
(FTI	E Position Ch	anges)							
Stat	e Operations	- Other Cost	S		787,10	00			
Loc	al Assistance								
Aids	s to Individual	s or Organiza	ations						
Т	OTAL State	Costs by Ca	tegory		\$787,10	00	\$		
B. Sta	te Costs by	Source of Fu	ınds						
GPF	3								
FED)								
PRO	D/PRS (PRO)				787,10	00			
SEC	S/SEG-S								
			this only wh ecrease in lic		ıl will increase ts.)	or decre	ase state		
					Increased Re	ev	Decreased Rev		
GPF	R Taxes				1	\$	\$		
GPI	R Earned								
FEC)								
PRO	PRO/PRS (PRO)			894,50	00				
SEC	G/SEG-S								
<u> </u>	OTAL State	Revenues			\$894,50	00	\$		
			NET ANNUAL	LIZED FISC	AL IMPACT				
					Sta	te	Local		
NET CHANGE IN COSTS			\$787,10	00	\$				
NET C	CHANGE IN F	REVENUE			\$894,50	00	\$		
Agency/Prepared By Auth			Authorized	Signature		Date			
DEI/ Bill Morrissey (608) 267-1707 Bill			Bill Morrisse	v (608) 267-17	07	2/18/2010			